AOD LEADERSHIP ACCELERATOR PROGRAM

WORKSHOP 1- MANGEMENT AND LEADERSHIP ESSENTIALS
DAY 2 - LEADERSHIP





CLASS TOUCH BASE



HOW ARE YOU FEELING AFTER YESTERDAY?

- Feedback
- What are you keen to learn more about?
- What inspired you?



RECAP FROM DAY 1

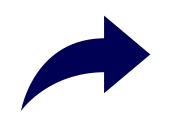


WHAT WERE THE KEY POINTS FROM YESTERDAY?

- Defining management & leadership
- Management essentials
- Organisational awareness
- Management perspective cultural
- Management in context AOD



OVERVIEW OF TODAY



LEADERSHIP

- Foundations of leadership
- Leadership & me
- AOD leadership in action
- Rising to the (leadership) challenge



FOUNDATIONS OF

LEADERSHIP



ELEMENTS OF LEADERSHIP

THE ACTION OF LEADING INDIVIDUALS OR GROUP OF PEOPLE

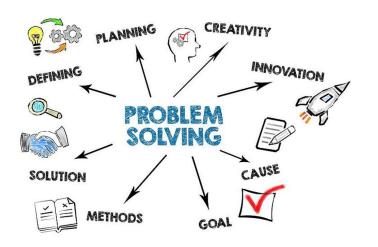
IT REQUIRES:

- Strong communication skills
- Navigating individual & team dynamics
- Influencing/motivating others to follow
- Being trustworthy
- Developing rapport
- Understanding and carrying out the organisation's greater purpose
- Critical thinking & problem solving





LEADERSHIP & PROBLEM SOLVING



PROBLEM SOLVING IS THE ACT OF:

- Defining a problem
- Determining the cause of the problem
- Identify, prioritise, & select alternatives for a solution
- Implementing a solution

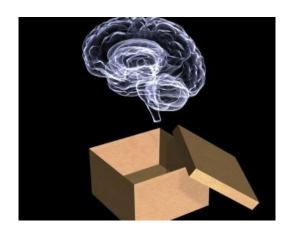


LEADERSHIP, CRITICAL & CREATIVE THINKING

CRITICAL THINKING:

Thinking broadly and deeply using skills and behaviours such as

- Reason
- Logic
- Resourcefulness
- imagination and
- innovation.



Generally speaking, **creativity** is associated with generating ideas, while **critical thinking** is associated with judging them

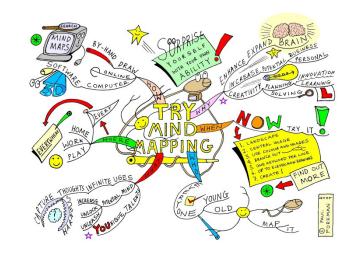


LEADERSHIP, CRITICAL & CREATIVE THINKING

CREATIVE THINKING:

Is able to benefit once we understand the role of critical thinking and the role it plays with our ideas:

- Problem solving
- Writing
- Visual art
- Communication skills
- Open-mindedness



Generally speaking, **creativity** is associated with generating ideas, while **critical thinking** is associated with judging them



WHAT IS LEADERSHIP TO ME?



REFLECT ON YOUR EXPERIENCES AND UNDERSTANDING OF LEADERSHIP

- What was inspirational about it?
- How did positive leadership influence you?
- How do you want to impact others?
- How does your culture or the culture of those around you affect your leadership?



WHAT IS LEADERSHIP IN AOD?



WHAT IS DIFFERENT ABOUT LEADERSHIP IN AOD COMPARED TO OTHER SECTORS?

- How does leadership differ when managing individuals vs. teams?
- What is the purpose of leadership in AOD?
- Managing/leading up how this is done



BREAK



LEADERSHIP

& ME



COMMUNICATION

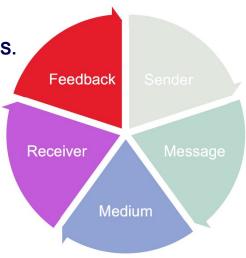
PROCESS OF EXCHANGING INFORMATION, IDEAS, THOUGHTS, FEELINGS AND MESSAGES BETWEEN INDIVIDUALS OR GROUPS.

COMMUNICATION CAN BE IN THE FORM OF:

- Verbal
- Written
- Non-verbal

THROUGH:

- Gestures
- Body Language, And
- Facial Expressions



It requires these elements



COMMUNICATION IN LEADERSHIP

Strategic

- Relay Strategy
- Objectives
- Roles and responsibilities

Operational

- Day to Day Management
- Updates for Status & Deadlines
- Resource Allocation and Budgets

Financial

- Forecasts & Budgets
- Management & Stakeholder updates

Negotiation

- Supplier, contractor contracts
- Cost savings & Resource utilisation

Change Management

- Reasons and impact of changes
- · Expected outcomes
- Managing expectations

Stakeholder Engagement

- Updates
- Feedback
- Concerns

Crisis Management

- · Honest & clear
- E.g. Budget cuts
- Mitigation of negative impacts



PERSONALITY TYPES & LEADERSHIP STYLES

PERSONALITY

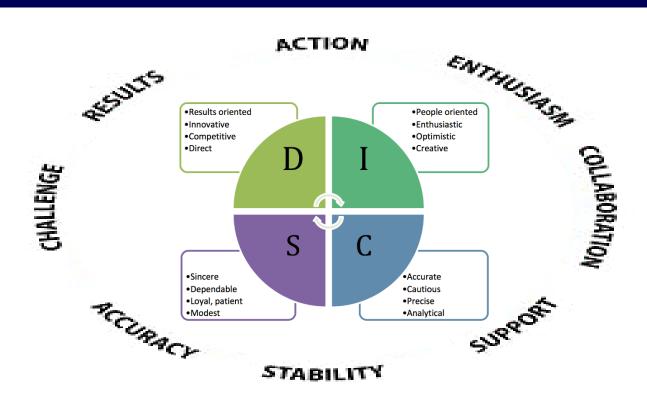
- INTERNAL: Your personality is who you are inside
- EXTERNAL Your persona is what you present to others

LEADERSHIP STYLES

- PRIMARY: your default leadership style
- SUPPORTING: what best fits the circumstances in that moment



PERSONALITY ASSESSMENT TOOL - DISC



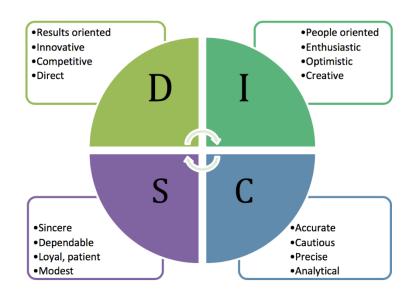
- DOMINANCE
- INFLUENCE
- STEADINESS
- COMPLIANCE



DISC DISCUSSION

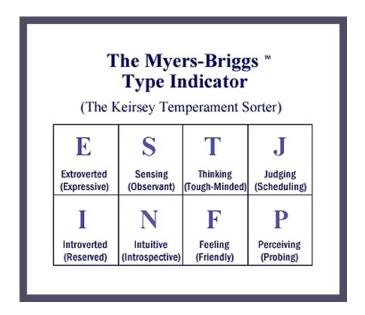


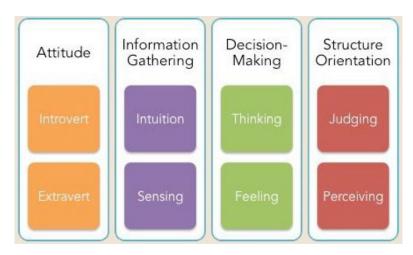
Get in groups & discuss





PERSONALITY ASSESSMENT TOOL – MYERS BRIGGS





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MYERS BRIGGS DISCUSSION

What's Your Personality Type?

Use the questions on the outside of the chart to determine the four letters of your Myers-Briggs type For each pair of letters, choose the side that seems most natural to you, even if you don't agree with every description.

1. Are you outwardly or inwardly focused? If you:

- Could be described as talkative, outgoing · Like to be in a fast-paced
- environment Tend to work out ideas with
- others, think out loud · Enjoy being the center of attention

then you prefer

Extraversion

 Could be described as reserved, private Prefer a slower pace with

time for contemplation Tend to think things through inside your head

Would rather observe than be the center of attention

then you prefer

Introversion

2. How do you prefer to take in information? If you:

- · Focus on the reality of how things are · Pay attention to concrete
- facts and details · Prefer ideas that have
- practical applications · Like to describe things in a
- specific, literal way then you prefer

Sensing

· Imagine the possibilities of how things could be

Enjoy ideas and concepts for their own sake

Intuition

- Notice the big picture, see how everything connects
- Like to describe things in a figurative, poetic way then you prefer

analytical, systematic e to run the show and get things done in an orderly fashion.

Responsible, sincere analytical, reserved, realistic, systematic,

Hardworking and practical judgment.

ISTP

Action-oriented, logical,

analytical, spontaneous,

reserved, independent.

Enjoy adventure, skilled

at understanding how

mechanical things work.

ESTP

Outgoing, realistic,

versatile spontaneous

Pragmatic problem

negotiators.

gentle, responsible pragmatic, thorough

Gentle, sensitive

nurturing, helpful,

lexible, realistic. Seek t

create a personal

vironment that is bot

beautiful and practical.

ESFP

Playful, enthusiastic,

friendly, spontaneous,

tactful, flexible. Have

enjoy helping people in

tangible ways.

Friendly, outgoing,

reliable, conscientious

to be helpful and please

active and productive

enjoy being helpful to

Sensitive, creative,

Idealistic, organized

compassionate, gentle.

Seek harmony and

cooperation, enjoy

insightful, dependabl

idealistic, perceptive, caring, loyal. Value inne rowth, focus on dreams and possibilities.

Enthusiastic, creative

supportive, playful, Value

inspiration, enjoy

starting new projects, see potential in others

Caring, enthusiastic

idealistic, organized,

Skilled communicators

who value connection

with people.

Intellectual, logical precise, reserved, flexible, imaginative. Original thinkers who enjoy speculation and reative problem solving

novative, independer

strategic, logical, reserved, insightful.

Driven by their own

riginal ideas to achiev

improvements.

nventive, enthusiasti inquisitive versatile

Enjoy new ideas and



3. How do you prefer to make decisions? If you:

- Make decisions in an impersonal way, using logical reasoning
- Value justice, fairness · Enjoy finding the flaws in an argument
- Could be described as reasonable, level-headed

then you prefer

Thinking

- Base your decisions on personal values and how your actions affect others
- Value harmony, forgiveness Like to please others and point out the best in people Could be described as warm.

empathetic then you prefer

Feeling

4. How do you prefer to live your outer life? If you:

- · Prefer to have matters cottlad
- Think rules and deadlines should be respected · Prefer to have detailed,
- step-by-step instructions · Make plans, want to know
- what you're getting into then you prefer

Judaina

- Prefer to leave your options
- See rules and deadlines as
- Like to improvise and make things up as you go Are spontaneous, enjoy
- surprises and new situations then you prefer

Perceivina



LEADERSHIP STYLES

AUTOCRATIC - individual control over all decisions and little input from group members

TRANSFORMATIONAL - causes change in individuals and inspires great loyalty and trust in their followers.

SERVENT - seeks to involve others in decision making, is strongly based in ethical and caring behaviour.

DEMOCRATIC - a collaborative approach to decision-making where employees are asked for their input and opinions.

LAISSEZ-FAIRE - a hands-off approach that allows followers to set rules and make decisions.



LEADERSHIP PERSONAS

A PERSONA IS A MASK - AN INTENTIONAL ROLE WE PLAY

Not necessarily the way we are in our personal lives.

DEFAULT PERSONA

- Our 'go to' persona for everyday situations
- Is who we are most comfortable 'being'

SECONDARY PERSONAS

- Our 'fit for purpose' personas, adapting according to the situation
- You may develop a number of these



YOUR UNIQUE LEADERSHP MIX



AOD LEADERSHIP

- How do personality assessment tools, leadership styles and personas fit into the AOD setting?
- Strengths of my my default 'settings'
- How can I adapt my secondary 'settings' to fit different AOD situations?



LUNCH

AOD LEADERSHIP

IN ACTION



LEADERSHP STYLES IN ACTION



BREAK INTO GROUPS

Consider the scenario and discuss



LEADERSHP STYLES - AUTOCRATIC



Individual control over all decisions and little input from group members

- Identify and explore autocratic techniques that would be evident in this scenario.
- Consider a scenario where an autocratic leader faces resistance from team members who feel disempowered and undervalued. How might this leader address the lack of trust and collaboration within the team?



LEADERSHP STYLES - TRANSORMATIONAL



Causes change in individuals and inspires great loyalty and trust in their followers.

- You've been appointed as the leader of a crossfunctional team comprised of individuals from different departments with conflicting priorities.
- How would you use transformational leadership techniques to align the team's goals and foster collaboration?



LEADERSHP STYLES - SERVENT



Seeks to involve others in decision making, is strongly based in ethical and caring behaviour.

- Imagine a team facing a conflict among members.
- How might a servant leader facilitate resolution and create a harmonious work environment?



LEADERSHP STYLES - DEMOCRATIC



A collaborative approach to decision-making where employees are asked for their input and opinions.

- You're leading a project that requires radical innovation and out-of-the-box thinking.
- How would you encourage creativity and risk-taking among your team members through democratic leadership practices?



LEADERSHP STYLES – LAISSEZ-FAIRE



A hands-off approach that allows followers to set rules and make decisions.

- Consider a scenario where an laissez-faire leader is overseeing a project that requires input and collaboration from multiple team members.
- How might this leadership style impact the team's ability to innovate and problem-solve effectively?

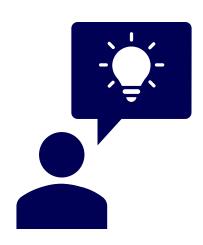


ADAPTING TO SITUATIONS

DEVELOPING SELF - FIRST

- Emotional intelligence to manage your own intelligence and understand the emotions of others
- Empathy

 to understand and share the feelings of another
- Building trust
 – sincerity, openness and honesty





ADAPTING TO SITUATIONS

DEVELOPING RAPPORT WITH OTHERS - SECOND

- With individuals
- With teams understanding dynamics





HANDS ON VS. HANDS OFF LEADERSHIP



What situations require

- Hands on
- Hands off



PROACTIVE VS. REACTIVE LEADERHIP



What situations require

- Proactive
- Reactive



BREAK



RISING TO

THE (LEADERSHIP) CHALLENGE



EFFECTIVE LEADERSHIP IN AOD

PROACTIVE LEADERSHP

- What needs to be enabled for effective leadership to shine?
- Workflow management building space for the unexpected





EFFECTIVE LEADERSHIP IN AOD

REACTIVE LEADERSHIP

 What situations occur when reactive leadership is required?





EFFECTIVE LEADERSHIP IN AOD

LEADERSHIP CHALLENGES

- What are they?
- How can the be overcome?



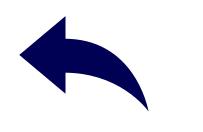


WORKSHOP

CONCLUSION



RECAP OF WORKSHOP 1



DAY 1 - MANAGEMENT

- Defining management & leadership
- Management essentials
- Organisational awareness
- Management perspective cultural
- Management in context AOD



RECAP OF WORKSHOP 1



DAY 2 - LEADERSHIP

- Foundations of leadership
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NEXT STEPS



- Community of Practice
- Growth Work
- ELP Toolbox
- Next Workshop



END OF DAY 2